All About the SBIR Grant Process: An Inside Perspective

Jim O’Halloran, Ph.D.

This seminar provides a comprehensive overview of the Small Business Innovation Research (SBIR) grant process, with an emphasis on how to get funded.

- Understanding the Omnibus Solicitation and Application Process
- What the Solicitation does and does not cover
- Strategic planning
- Understanding the element of “Innovation”
- Writing a competitive grant application
- Opportunity to meet one-on-one with an SBIR expert

About the Speaker

Dr. O’Halloran has more than 25 years of experience with the SBIR program and has received awards from the National Institute on Aging, National Institute of Mental Health, and the National Institute on Neurological Diseases and Stroke, serving as the principle investigator on grants totaling more than $10M. He has also served as a Study Section reviewer for these same agencies for over a decade and is intimately familiar with the 5-axis proposal scoring processes and review process dynamics, upon which funding depends. His approval rate for both Phase I and II applications is among the highest in the history of the NIH SBIR program. He is accomplished in all facets of technology translation, taking projects through the complete cycle of concept-design-SBIR funding-implementation.