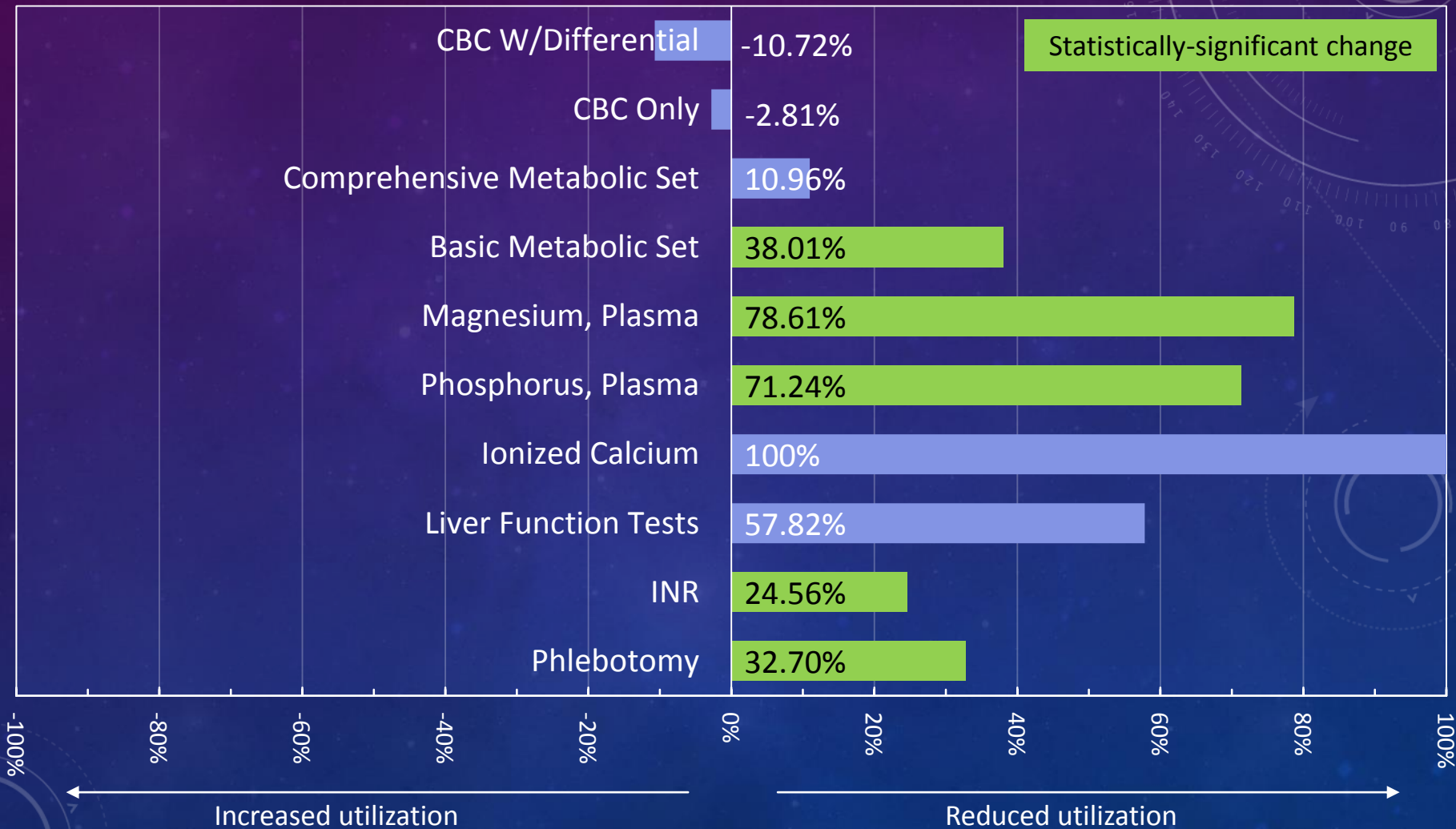


UNNECESSARY UTILIZATION, BY TEST



THE BOTTOM LINE

	Pre-Intervention Per 100 pt-days	Post-Intervention Per 100 pt-days	Medicare Charge	Cost Savings Annually
BMP	19.05	11.81	\$43	\$37,780
Magnesium	9.08	1.84	\$27	\$23,382
Phosphorus	8.44	2.43	\$21	\$15,320
INR	6.65	5.02	\$67	\$13,278
Phlebotomy	23.40	17.31	\$26	\$19,204

Total Estimated Annual Savings:

\$108,967