

Flex Program News

CAH Market Share Trends

Of Oregon's 17 existing Critical Access Hospitals (CAHs), 9 have had CAH designations long enough to generate market trend data. Using COMPdata, ORH was able to compare 1-, 2-, and 3-year post CAH conversion to pre-conversion inpatient market share in local primary care service areas. COMPdata information is based upon each hospital's data coordinator's accurate and complete reporting of UB-92 data.

Two of three hospitals with 3-year post conversion data showed a market share loss; one hospital showed a market share increase. For the eight hospitals with two years of post conversion data, two hospitals demonstrated market share loss. The remaining six hospitals showed either growth or remained the same from the previous year. Of the nine hospitals with 1-year post conversion data available, six hospitals showed either growth or remained the same from the previous year. The remaining three hospitals experienced a drop in market share. Data was broken down by total inpatient market share and Medicare inpatient market share. The table below details these findings:

CAH Inpatient Market Share in Local Primary Care Service Area
Pre and Post Conversion by Total and Medicare Only

| Hospital | Pre 1 Year % | Conversion | 1 Year Post % | 2 Year Post % | 3 Year Post % |
|---------------------|-----------------|------------|------------------|------------------|------------------|
| Hospital A Total | 10.0* | 7/30/2001 | 50.4 | 44.0 | |
| Hospital A Medicare | 10.8* | | 52.5 | 43.0 | |
| Hospital B Total | 33.1 | 3/1/2003 | | | |
| Hospital B Medicare | 29.2 | | | | |
| Hospital C Total | 61.6 | 10/10/2001 | 54.1 | (62.0) | |
| Hospital C Medicare | 56.3 | | 47.7 | (57.0) | |
| Hospital D Total | 60.5 | 12/5/2001 | 64.9 | (66.0) | |
| Hospital D Medicare | 64.6 | | 67.7 | (68.0) | |
| Hospital E Total | 43.1 | 7/24/2002 | 35.0 | | |
| Hospital E Medicare | 42.2 | | 35.0 | | |
| Hospital F Total | 63.5 | 7/1/2003 | | | |
| Hospital F Medicare | 67.3 | | | | |
| Hospital G Total | 34.1 | 4/1/2002 | 36.0 | | |
| Hospital G Medicare | 49.7 | | 52.0 | | |
| Hospital H Total | 44.9 | 2/14/2003 | | | |
| Hospital H Medicare | 38.9 | | | | |
| Hospital I Total | 48.5 | 9/1/2000 | 49.4 | 51.1 | 49.0 |
| Hospital I Medicare | 53.4 | | 54.3 | 61.4 | 56.0 |
| Hospital J Total | 80.5 | 7/1/2002 | | | |
| Hospital J Medicare | 88.8 | | | | |
| Hospital K Total | 56.5 | 9/1/2000 | 56.4 | 55.6 | 57.0 |
| Hospital K Medicare | 57.1 | | 58.4 | 59.7 | 61.0 |
| Hospital L Total | 49.4 | 7/1/2003 | | | |
| Hospital L Medicare | 55.2 | | | | |
| Hospital M Total | 26.2 | 11/29/2000 | 28.7 | 32.4 | 29.0 |
| Hospital M Medicare | 32.2 | | 34.5 | 38.2 | 37.0 |
| Hospital N Total | 70.4 | 9/6/2001 | 73.4 | 76.0 | |
| Hospital N Medicare | 75.2 | | 77.0 | 80.0 | |
| Hospital O Total | 17.7 | 12/27/2001 | 6.5* | (5.0)* | |
| Hospital O Medicare | 27.7 | | 13.3* | (9.0)* | |

Green print indicates rate went up at least one point from previous year.

Red print indicates rate went down at least one point from previous year.

*Data do not seem accurate () Data are not for a full year.