

# SBIR 101: *How to create a competitive SBIR grant application.*

This is a must attend event for any entrepreneur trying to pursue SBIR and other forms of government grant funding. Dr. David Farrell will share decades of experience successfully soliciting federal grants (SBIR, STTR, etc.) from the federal government. Unlike other seminars and workshops, Dr. Farrell takes a hands on approach. From teaching you the history of the programs, to actually logging onto the relevant sites and completing registration forms, participants complete the practical steps necessary to jumpstart their submissions.

Dr. Farrell's workshop will cover the broadest spectrum of federal programs, including SBIR/STTR programs for the National Science Foundation (NSF), United States Department of Agriculture (USDA), and the Environmental Protection Agency (EPA), with an emphasis on the National Institutes of Health (NIH). In addition, the huge Department of Defense budget will also be explored, including a few little-known pots of money--including: the Congressionally Directed Medical Research Programs (CDMRP), Air Force, Defense Advanced Research Projects Agency (DARPA), Navy, Defense Threat Reduction Agency (DTRA), and Army SBIR/STTR programs and other non-SBIR contract programs.

This interactive session will include attendees downloading onto their own laptops each of the subsections of the application forms while Dr. Farrell explains proven strategies for creating competitive applications. This class is focused on overcoming the barriers standing between you and a funded grant.



David H. Farrell, Ph.D., FAHA  
Founder and CSO  
Gamma Therapeutics

**DON'T WAIT!!!**  
*There is still time to submit by the next SBIR application filing deadline*

*January 22, 2014*



**Pricing:** Members: \$225, Non-members: \$300  
**Registration:** [oregonbio.org](http://oregonbio.org)  
Or email [julie@oregonbio.org](mailto:julie@oregonbio.org), 503-953-3145

**Date:** December 13, 2013; 10am to 2:30pm  
**Location:** Welch Allyn, 8500 SW Creekside Place, Beaverton OR 97008

